

# Nonprofit Housing Agenda

## A Project of the Delaware Housing Coalition

PO Box 1633, Dover, DE 19903-1633 | 302.678.2286 | [www.housingforall.org](http://www.housingforall.org)

### Member Survey

### The Impact of Grant-in-Aid on Affordable Housing Agencies

The membership of the Nonprofit Housing Agenda (NHA) is composed of housing organizations which fulfill basic needs by providing shelter, home construction, rental management, home repairs, transitional housing, group homes, special needs housing, stewardship of subsidy, community development, coordination of homeless services, and affordable housing research.

NHA members approach budget decisions with the intent of putting the people served first.

Member agencies are making personal sacrifices (including cutting pay, raising health insurance pre-

mium contributions, doing more by working longer hours without compensation, and sharing jobs of laid off employees to maintain services for clients.

NHA members are lean operations where overhead is limited and where financial compensation is not their performance reward.

The professional employees of NHA members are mission-focused, and the agencies have strong community support evidenced by vigorous individual fundraising efforts to supplement government funding.

### Some Ways NHA Members Made Adjustments for Grant-in-Aid Reductions

	% GIA Used on Housing	GIA as % of Budget	% of Budget for Admin
This year:	74%	5%	12%
Last year:	73%	6%	11%
Year before last:	81%	6%	11%

- across-the-board pay cuts of %5
- increased employee health insurance contributions
- reduced each and every budget line
- reduced staff hours across the board
- not replaced positions
- kept programs and remaining staff at 100% capacity
- had no room to help more people or add services
- shifted positions and reduced overhead
- raised more money for services
- passed on costs to lower income population served

	Avg.	Avg. Loss	Pct. Loss
This year:	\$48,600	\$12,383	20.31%
Last year:	\$60,983	\$4,333	6.63%
Year before last:	\$65,317		



### Members

Patricia Kelleher, ARC of Delaware  
 Bill Roupp, Better Homes of Seaford  
 Joan Fultz, Cornerstone West CDC  
 Van Temple, Diamond State CLT

Christine Stillson, First State Resource Conservation & Development  
 Susan Starrett, Homeless Planning Council of Delaware

Gary Pollio, Interfaith Community Housing Delaware  
 David Moore, MHDC

Elva Allen, Millsboro Housing for Progress  
 Joe Myer, NCALL Research

Kevin Gilmore, Sussex County Habitat for Humanity  
 Stephanie Lonie, YWCA Delaware

# Nonprofit Housing Agenda

## A Project of the Delaware Housing Coalition

PO Box 1633, Dover, DE 19903-1633 | 302.678.2286 | [www.housingforall.org](http://www.housingforall.org)

### Member Survey

## The Impact of Grant-in-Aid on Affordable Housing Agencies

### What Grant-in-Aid supports among the Nonprofit Housing Agenda members

- Direct services to lower income households with housing needs including homeownership counseling, foreclosure prevention, and financial literacy.
- Salaries, operating costs, and essential supplies.
- Education, research, and innovative public policy development.
- Unique reports such as the 2005 Economic Impact Study and the 2007 study of extremely low-income housing needs.
- The publication of *The Realities of Poverty in Delaware* and *The Housing Journal*
- Staff positions that work in the field assessing and assisting homeowners with unsafe housing conditions such as lack of heat, electric problems, wheelchair ramps, plumbing problems.
- Case management to our residents of homes for the developmentally delayed.
- Subsidized housing - a single women's residence.
- Transitional housing with case management services.
- Homeownership counseling for first-time buyers and homeowners in danger of foreclosure.
- Housing programs providing rental and transitional housing.
- The state's only USDA rural development self-help housing program.
- The homeownership center, financial training, housing counseling programs, and foreclosure prevention.
- Developing rental homes for the low-income elderly and families.
- Producing permanently affordable housing.
- Preserving subsidies both government and private.
- Operating the Homeless Management Information System for 31 agencies & 100 homeless/housing programs.
- Coordinating the federal Continuum of Care application which brought Delaware \$5.3m in 2008.
- Performing the annual point-in-time study, the state's only count of Delaware's homeless.
- Assisting more than 3000 very low income homeowners to remain safe in their homes by making emergency repairs on unsafe or hazardous conditions.
- Performing \$6-\$10 million annually in construction-related activities.
- Providing sweat equity housing for low-income homeowners who would otherwise be unable to afford to do so.



### Members

Patricia Kelleher, ARC of Delaware  
Bill Roupp, Better Homes of Seaford  
Joan Fultz, Cornerstone West CDC  
Van Temple, Diamond State CLT

Christine Stillson, First State Resource Conservation & Development  
Susan Starrett, Homeless Planning Council of Delaware

Gary Pollio, Interfaith Community Housing Delaware  
David Moore, MHDC  
Elva Allen, Millsboro Housing for Progress  
Joe Myer, NCALL Research  
Kevin Gilmore, Sussex County Habitat for Humanity  
Stephanie Lonie, YWCA Delaware